Annual Statement

OF THE FINANCIAL CONDITION
OF THE SALEM RETIREMENT BOARD
TO THE PUBLIC EMPLOYEE RETIREMENT ADMINISTRATION COMMISSION
FOR THE YEAR ENDED 12/31/2022

Annual Statement for the Year Ended December 31, 2022 of the conditions and Affairs of the Salem Retirement Board.

Organized Under the Laws of the Commonwealth of Massachusetts to the Public Employee Retirement Administration Commission.

 Date of Certificate 07/01/1937
 Effective Date 08/24/1937

 ADMINISTRATION OFFICE
 Salem, MA 01970
 (978) 745-8983

 Street & Number
 City/Town, State and Zip Code
 Telephone Number

We, the undersigned, members of the Salem Retirement Board certify under penalties of perjury, that we are the official board members of said retirement system, and that on the thirty-first date of December last, all of the herein-described assets were the absolute property of said retirement system, free and clear from any liens or claims thereon, except as stated, and the following statements, with the schedules and explanations therein contained, annexed, or referred to, are a full and correct exhibit of all of the assets, liabilities, income and disbursements, changes in fund balances, and the conditions and affairs of said retirement system on the said thirty-first date of December last, and for the year ended on that date, according to the best of our information, knowledge, and belief respectively.

Board Of Retirement	Ex-Officio Member Anna E. Freedman	
	(Name)	(Signature)
	Appointed Member	Term Expires <u>04/01/2025</u>
	Dominick Pangallo, Chair	
	(Name)	(Signature)
	Elected Member	Term Expires <u>12/01/2024</u>
	Robert W. Callahan	
	(Name)	(Signature)
	Elected Member	Term Expires <u>12/01/2024</u>
	Sarah M. Hayes	
	(Name)	(Signature)
	Member Appointed by Other Members	Term Expires <u>03/24/2025</u>
	Matthew Veno	
	(Name)	(Signature)
Investment Managers	PRIM	84 State Street, Suite 250 Boston, MA 02109
	Ascent Ventures Partners	255 State St., 5th floor, Boston, MA 02109
Investment Consultant	None	N/A
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Custodian	None	<u>N/A</u>

ANNUAL STATEMENT BALANCE TESTS

1. ASSET BALANCE

	Assets Previous Year	277,167,469.21
	Income Current Year	-5,847,947.31
	Disbursements Current Year	24,267,562.50
	Assets Current Year	247,051,959.40
2.	ASSET DIFFERENCE	
	Assets Current Year	247,051,959.40
	Assets Previous Year	277,167,469.21
	Difference	-30,115,509.81
3.	INCOME DIFFERENCE	
	Income Current Year	-5,847,947.31
	Disbursements Current Year	24,267,562.50
	Difference	-30,115,509.81
4.	FUND CHANGE DIFFERENCE	
	Total Fund Change Credits Current Year	-2,375,132.01
	Total Fund Change Debits Current Year	-27,740,377.80
	Difference	-30,115,509.81

Note: The difference as a result of tests 2, 3 and 4 should be the same.

ASSETS & LIABILITIES

	2022	2021	2020
1. 1040 Cash	6,197,005.38	4,266,124.45	3,804,802.24
2. 1100 Short Term Investments	0.00	0.00	0.00
3. 1180 Fixed Income Securities	0.00	0.00	0.00
4. 1170 Equities	0.00	0.00	0.00
5. 1101 Pooled Short Term Funds	0.00	0.00	0.00
6. 1172 Pooled Domestic Equity Funds	0.00	0.00	0.00
7. 1173 Pooled International Equity Funds	0.00	0.00	0.00
8. 1174 Pooled Global Equity Funds	0.00	0.00	0.00
9. 1181 Pooled Domestic Fixed Income Funds	0.00	0.00	0.00
10. 1182 Pooled International Fixed Income Funds	0.00	0.00	0.00
11. 1183 Pooled Global Fixed Income Funds	0.00	0.00	0.00
12. 1193 Pooled Alternative Investments	0.00	0.00	15,957.12
13. 1194 Pooled Real Estate Funds	0.00	0.00	0.00
14. 1195 Pooled Domestic Balanced Funds	0.00	0.00	0.00
15. 1196 Pooled International Balanced Funds	0.00	0.00	0.00
16. 1197 Hedge Funds	0.00	0.00	0.00
17. 1198 PRIT Cash	0.00	0.00	0.00
18. 1199 PRIT Fund	240,735,646.40	272,832,722.80	227,432,161.69
19. 1550 Interest Due and Accrued	0.00	0.00	0.00
20. 1350 Prepaid Expenses	0.00	0.00	0.00
21. 1398 Accounts Receivable (A)	63,125.11	2,925.08	6,017.78
22. 1910 Land	0.00	0.00	0.00
23. 1920 Buildings	125,000.00	125,000.00	125,000.00
24. 1929 Accumulated Depreciation – Buildings	-55,468.75	-52,343.75	-49,218.75
25. 2020 Accounts Payable (A)	(-13,348.74)	(-6,959.37)	(-9,471.87)
TOTAL	247,051,959.40	277,167,469.21	231,325,248.21
FUNDS			
1. 3293 Annuity Savings Fund	50,314,812.40	48,698,594.17	49,398,908.44
2. 3294 Annuity Reserve Fund	17,028,610.77	17,059,536.37	14,741,577.92
3. 3295 Military Service Fund	763.45	762.69	761.93
4. 3296 Pension Fund	4,538,189.31	4,176,098.22	3,919,008.08
5. 3298 Expense Fund	0.00	0.00	0.00
6. 3297 Pension Reserve Fund	175,169,583.47	207,232,477.76	163,264,991.84
TOTAL ASSETS AT MARKET VALUE	247,051,959.40	277,167,469.21	231,325,248.21

		Balance Pri	Dec. 31 for year	F	Receipts	Interfund Transfers	Disbur	rsements	Balance Dec.31 Current Year
Annuity Sa	vings Fund	48,698	3,594.17	6,373	3,191.25	-3,472,815.30	-1,28	4,157.72	50,314,812.40
Annuity Re	eserve Fund	17,059	0,536.37	505	5,479.81	3,439,581.14	-3,97	5,986.55	17,028,610.77
Pension Fu	nd	4,176	5,098.22	17,689	9,762.37	0.00	-17,32	7,671.28	4,538,189.31
Military Se	ervice Fund		762.69		0.76	0.00		0.00	763.45
Expense Fu	ınd		0.00	1,679	9,746.95	0.00	-1,67	9,746.95	0.00
Pension Re	serve Fund	207,232	2,477.76	-32,096	5,128.45	33,234.16		0.00	175,169,583.47
Total All F	unds	277,167	,469.21	-5,847	7,947.31	- 0 -	-24,26	7,562.50	247,051,959.40
List below	all transfers:								
Xfer from	Annuity Savings Control Acct	Fund to		Reserve ontrol Acct	in the amt of	3,439,581.14	on acct of	Current Ye	ear Retirements
Xfer from	Annuity Savings Control Acet	Fund to	Pension Control		in the amt of	40,389.32	on acct of	10 Year In	actives
Xfer from	Annuity Savings Control Acct	Fund to	Pension Control		in the amt of	4.26	on acct of	ASF Intere	est Xfered to the PRF
Xfer from	Pension Reserve Control Acct	Fund to	Annuity Control	Savings Fund Acct	in the amt of	7,161.74	on acct of	Refunds to	Inactive Members
Xfer from		to			in the amt of		on acct of		
Xfer from		to			in the amt of		on acct of		

RECEIPTS

1. Annuity Savings Fund:	2022	2021	2020
(a) 4891 Members' Deductions	5,698,420.85	5,289,430.23	5,164,924.52
(b) 4892 Transfers from Other Systems	496,233.14	664,399.41	322,584.29
(c) 4893 Member Make Up Payments and Redeposits	32,541.23	28,952.87	1,838.71
(d) 4900 Member Payments from Rollovers	62,276.47	36,475.39	3,637.38
(e) Investment Income Credited to Members' Accounts	83,719.56	69,640.71	68,434.92
Subtotal	6,373,191.25	6,088,898.61	5,561,419.82
2. Annuity Reserve Fund:			
(a) 4750 Recovery of Annuity from Reinstatement	0.00	0.00	0.00
(b) Investment Income Credited to Annuity Reserve Fund	505,479.81	475,181.67	405,010.26
Subtotal	505,479.81	475,181.67	405,010.26
3. Pension Fund:			
(a) 4898 3(8)(c) Reimbursements from Other Systems	425,749.47	216,744.23	167,687.68
(b) 4899 Received from Commonwealth for COLA & Survivor Bft	67,144.84	74,785.67	88,586.11
(c) 4894 Pension Fund Appropriation	17,191,901.00	16,287,922.00	15,431,474.00
(d) 4840 Workers Compensation Settlement	0.00	65,897.00	18,000.00
(e) 4751 Recovery of Pension from Reinstatement	0.00	0.00	0.00
(f) 4841 Recovery of 91A Overearnings	4,967.06	27,114.56	7,799.00
Subtotal	17,689,762.37	16,672,463.46	15,713,546.79
4. Military Service Fund:			
(a) 4890 Contributions Received from Municipality	0.00	0.00	0.00
(b) Investment Income Credited	0.76	0.76	0.76
Subtotal	0.76	0.76	0.76
5. Expense Fund:			
(a) 4896 Expense Fund Appropriation	0.00	0.00	0.00
(b) Investment Income Credited to Expense Fund	1,679,746.95	1,570,653.40	1,286,432.02
Subtotal	1,679,746.95	1,570,653.40	1,286,432.02
6. Pension Reserve Fund:			
(a) 4897 Federal Grant Reimbursement	0.00	0.00	0.00
(b) 4895 Pension Reserve Appropriation	0.00	0.00	0.00
(c) 4822 Interest Not Refunded	2,839.91	2,985.36	6,802.90
(d) 4825 Miscellaneous Income	1,829.83	0.00	3,042.95
(e) Excess Investment Income	-32,100,798.19	43,928,093.13	23,805,369.12
Subtotal	-32,096,128.45	43,931,078.49	23,815,214.97
TOTAL RECEIPTS	-5,847,947.31	68,738,276.39	46,781,624.62 Page 5

DISBURSEMENTS

1. Annuity Savings Fund:	2022	2021	2020
(a) 5757 Refunds to Members	755,213.94	461,776.24	249,951.31
(b) 5756 Transfers to Other Systems	528,943.78	794,201.47	306,988.73
Subtotal	1,284,157.72	1,255,977.71	556,940.04
2. Annuity Reserve Fund:			
(a) 5750 Annuities Paid	3,943,991.16	3,654,050.96	3,320,653.80
(b) 5759 Option B Refunds	31,995.39	0.00	14,693.48
Subtotal	3,975,986.55	3,654,050.96	3,335,347.28
3. Pension Fund:	3,773,760.33	3,034,030.70	3,333,347.20
(a) 5751 Pensions Paid	16,484,056.11	15,748,714.29	14,421,714.39
Regular Pension Payments	13,063,034.25	12,325,686.97	11,152,202.92
Survivorship Payments	688,234.89	644,877.39	610,300.89
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Ordinary Disability Payments	52,614.78	58,991.10	57,826.32
Accidental Disability Payments	2,242,976.83	2,277,881.17	2,173,109.01
Accidental Death Payments	437,940.00	457,952.63	459,850.84
Section 101 Benefits	62,574.24	55,450.56	50,501.28
(b) 5755 3(8)(c) Reimbursements To Other Systems	780,296.29	594,533.50	792,005.34
(c) 5752 COLAs Paid	63,318.88	72,125.53	82,076.87
(d) 5753 Chapter 389 Beneficiary Increase Paid	0.00	0.00	0.00
Subtotal	17,327,671.28	16,415,373.32	15,295,796.60
4. Military Service Fund:			
(a) 4890 Return to Municipality for Members who Withdrew Funds	0.00	0.00	0.00
Subtotal	0.00	0.00	0.00
5. Expense Fund:			
(a) 5118 Board Member Stipend	15,000.00	13,000.00	14,250.00
(b) 5119 Salaries	225,003.17	172,256.10	166,113.33
(c) 5120 Benefits	34,077.44	20,319.03	19,828.26
(d) 5304 Management Fees	1,253,711.01	1,233,650.25 0.00	983,074.23 0.00
(e) 5305 Custodial Fees (f) 5307 Investment Consultant Fees	0.00 0.00	0.00	0.00
(g) 5308 Legal Expenses	13,334.99	12,412.49	9,471.87
(h) 5309 Medical Expenses	138.01	40.18	0.00
(i) 5310 Fiduciary Insurance	13,955.00	13,663.00	12,852.00
(j) 5311 Service Contracts	38,687.78	36,725.28	35,487.21
(k) 5312 Rent Expense	0.00	0.00	0.00
(l) 5315 Professional Services	0.00	0.00	0.00
(m) 5316 Actuarial Services	23,250.00	24,500.00	0.00
(n) 5317 Accounting Services	0.00 1,734.00	0.00	0.00
(o) 5320 Education And Training (p) 5589 Administrative Expenses	1,734.00 44,907.70	100.00 40,726.35	0.00 42,230.12
(q) 5599 Furniture and Equipment	10,138.86	135.72	0.00
(r) 5719 Travel	2,683.99	0.00	0.00
(s) 5829 Depreciation Expense: Building			3,125.00
(8) 3829 Depreciation Expense. Building	3,125.00	3,123.00	3,123.00
(s) 3829 Depreciation Expense. Building Subtotal	3,125.00 1,679,746.95	3,125.00 1,570,653.40	1,286,432.02
Subtotal	1,679,746.95	1,570,653.40	1,286,432.02
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INVESTMENT INCOME

Investment Income received from:	2022	2021	2020
(a) Cash (from Schedule 1)	11,514.28	9,729.53	16,982.20
(b) Short Term Investments (from Schedule 2)	0.00	0.00	0.00
(c) Fixed Income Securities (from Schedules 3A and 3C)	0.00	0.00	0.00
(d) Equities (from Schedules 4A and 4C)	0.00	0.00	0.00
(e) Pooled Funds (from Schedule 5)	6,374,766.75	5,794,138.44	4,595,108.57
(f) Commission Recapture and Securities Litigation	0.00	0.00	0.00
4821 TOTAL INVESTMENT INCOME	6,386,281.03	5,803,867.97	4,612,090.77
Plus:			
4884 Realized Gains (Profits)	2,302,784.24	19,239,350.52	12,657,783.48
4886 Unrealized Gains (Increase in Market Value)	23,738,659.42	26,911,649.48	34,456,735.57
1550 Interest Due & Accrued on Fixed Income Securities at End Of Current Year	0.00	0.00	0.00
Less:			
4823 Paid Accrued Interest on Fixed Income Securities	0.00	0.00	0.00
4885 Realized Losses	739,888.89	371.22	973,290.15
4887 Unrealized Losses (Decrease in Market Value)	61,519,686.91	5,910,927.08	25,188,072.59
1550 Interest Due and Accrued on Fixed Income Securities Prior Year	0.00	0.00	0.00
Additional Adjustments:			
4701 Carried Interest Expense	0.00	0.00	0.00
4702 Equalization Expense	0.00	0.00	0.00
4703 Miscellaneous Investment Expenses	0.00	0.00	0.00
NET INVESTMENT INCOME	-29,831,851.11	46,043,569.67	25,565,247.08
Income required:			
Annuity Savings Fund (from Supplementary Schedule)	83,719.56	69,640.71	68,434.92
Annuity Reserve Fund	505,479.81	475,181.67	405,010.26
Expense Fund	1,679,746.95	1,570,653.40	1,286,432.02
Military Service Fund	0.76	0.76	0.76
TOTAL INCOME REQUIRED	2,268,947.08	2,115,476.54	1,759,877.96
Net Investment Income	-29,831,851.11	46,043,569.67	25,565,247.08
Less Income Required	2,268,947.08	2,115,476.54	1,759,877.96
EXCESS INCOME TO PENSION RESERVE FUND	-32,100,798.19	43,928,093.13	23,805,369.12

MEMBERSHIP FOR CURRENT YEAR

ACTIVE MEMBERS	•	Group 2 & 4	TOTAL
Active Membership, Dec. 31st, Previous Year	903	225	1,128
Inactive Membership, Dec. 31st, Previous Year	243	11	254
Enrolled During Current Year Transfers Between Groups	133	17	151
•	- 0	0	$\frac{0}{0}$
Reinstatements of Disabled Members SUBTOTAL	$\frac{0}{133}$	$\frac{0}{17}$	151
Deduct:			
Death	2	1	3
Withdrawals	$\frac{2}{65}$		70
Retirements	$\frac{03}{24}$	$\frac{3}{6}$	$\frac{70}{30}$
SUBTOTAL	91	12	103
Active Membership, Dec. 31st, Current Year	976	231	1,207
Inactive Membership, Dec. 31st, Current Year	212	$\frac{251}{10}$	222
mactive internocismp, Dec. 31st, Current Tear			
RETIRED MEMBERS, BENEFICIARIES & SURVIVORS			
Retired, Beneficiary and Survivor Membership, Dec. 31st, Previous Year	461	192	653
Retirements During the Year			
Superannuation	23	4	27
Ordinary Disability	0	0	0
Accidental Disability	0	2	2
Termination Retirement Allowance	0	0	0
Beneficiary of Deceased Retiree	2	0	2
Survivor Benefits from Active Membership	1	0	1
SUBTOTAL	26	6	32
Deduct:			
Deaths of Retired Members	14	8	22
Termination of Survivor Benefits	3	0	3
Reinstatements of Disabled Pensions	0	0	0
SUBTOTAL	17	8	25
Retired Membership, Dec. 31st, Current Year			
Superannuation	397	135	532
Ordinary Disability	2	1	3
Accidental Disability	16	39	55
Termination	0	0	0
Beneficiaries from Accidental Deaths	1	9	10
Beneficiaries from Section 100	1	0	1
Beneficiaries from Section 101	4	2	6
Beneficiaries under Option C	27	3	30
Option (D) Survivor Allowance	22	1	23
Section 12B Survivor Allowance	0	0	0
Total Retired, Beneficiary and Survivor Membership, Dec. 31st, Current Year TOTAL MEMBERSHIP	470	190	660
Active, Inactive, Retired, Beneficiary and Survivor, Dec. 31st, Current Year	1,658	431	2,089

Schedule A: Detail of Accounts Receivable and Accounts Payable

ccounts Receivable	Amount 0.00	Original Date
4751 Recovery of Pension from Reinstatement 4840 Workers Compensation Settlements	$\frac{0.00}{0.00}$	
4841 Recovery of 91A Overearnings	0.00	
4891 Members Deductions	$\frac{0.00}{0.00}$	
4892 Transfers From Other Systems	60,200.03	12/31/202
	00,200.03	12/31/202
4893 Member Make Up Payments and Redeposits	$\frac{0.00}{0.00}$	
4900 Member Payments from Rollovers	$\frac{0.00}{0.00}$	
4898 3(8)(c) Reimbursements from Other Systems	0.00	
4899 Received from Commonwealth for COLA and Survivor Benefits 4884 Realized Gain on Sale of Investments	$\frac{0.00}{0.00}$	
	$\frac{0.00}{0.00}$	
4894 Pension Fund Appropriation (Current Fiscal Year)	0.00	
4894 Pension Fund Appropriation (Previous Fiscal Year)		
4890 Contributions Received from Municipality on Account of Military Service	0.00	
4897 Federal Grant Reimbursement	0.00	
4895 Pension Reserve Appropriation	0.00	
Investments Sold But Funds Not Received (list individually)	2.025.00	10/01/000
Repayment of overpaid estate	2,925.08	12/31/202
	0.00	
	0.00	
	0.00	
TOTAL RECEIVABLES	63,125.11	
ccounts Payable		
5316 Actuarial Services	0.00	
5317 Accounting Services	0.00	
5320 Education and Training	0.00	
5757 Refunds to Members	0.00	
5756 Transfers to Other Systems	0.00	
5750 Annuities Paid	0.00	
	0.00	
5759 Option B Refund	$\frac{0.00}{0.00}$	
5751 Pensions Paid	$\frac{0.00}{0.00}$	
5755 3(8)(c) Reimbursements to Other Systems		
5752 COLAs Paid	0.00	
5753 Chapter 389 Beneficiary Increase Paid	0.00	
4885 Realized Loss on Sale of Investments	0.00	
4890 Return to Municipality for Members Who Withdrew Their Funds	0.00	
5118 Board Members' Stipend	0.00	
5119 Salaries	0.00	
5304 Management Fees	0.00	
5305 Custodial Fees	0.00	
5307 Investment Consultant Fees	0.00	
5308 Legal Expenses	-13,334.99	12/31/202
5309 Medical Expenses	0.00	
5310 Fiduciary Insurance	0.00	
5311 Service Contracts	0.00	
5312 Rent Expense	0.00	
5315 Professional Services Expense	0.00	
5589 Administrative Expenses	0.00	
5599 Furniture and Equipment	0.00	
5719 Travel	0.00	
Investments Purchased But Not Paid For (list individually)		
reimbursement of deduction overpayment	-13.75	12/31/202
Termosite of deduction overpayment	0.00	12,31,202
	0.00	
	0.00	
TOTAL PAYABLES	-13,348.74	
IVIALIAIADLES	-13,340.74	Page 9